

January 15th 2020 Meeting Minutes

This Scheduled Meeting was first called to order by Robert Moncada at 6:02pm at the Ranch House Meeting Room, Calaveras County Fairgrounds.

THOSE IN ATTENDANCE:

FOF President	Robert Moncada		FOF Director	Sarah Oskey
FOF Vice-President	Rob Miller		FOF Jr. Livestock Rep	Absent
FOF Treasurer	Jerri Mills		CEO Calaveras Fairgrounds	Laurie Giannini
FOF Secretary	Jennifer Herndon		Member	David Mills
FOF Director	Karen Harper		39 th DAA Board Member	Bob Trinchero
FOF Director	Raelyn Winkler		39 th DAA Board Member	Evan Garamendi
FOF Director	Dona Queirolo		Member	
FOF Director	Firman Brown		Member	
FOF Director	Jeff Hughes		Member	

- **READING/APPROVAL OF LAST MEETING MINUTES:** Correction to the minutes from the November 20, 2019 Treasurer's Report from "Merchants Bank" to read "Mechanics Bank". Motion to approve the minutes as corrected by R.Winkler. 2nd on the motion by F.Brown. (2 abstain – J.Herndon & R.Miller)
- **TREASURER'S REPORT:**
 Raffle Account \$59,563.96 / General Fund \$147,936.54 (Bank of Stockton \$92,401.80/Mechanics \$55,534.74)
 Working General Fund \$98,314.54
 (Scholarship \$10,000 / Memorial Fund \$22,872 / Cattleman's Park Design \$1,000 / Entertainment \$15,000 / Cover Ice Maching \$750)
 E-Script generated \$15.95 Thanks to Angels Food & Sierra Hills Market.
 J.Mills provided expenses from 11/21/19 for Custom Vinyl Application, Calaveras Lumber, Tribble & Ayala & Foothill Printing totaling \$1217.46.
- **CORRESPONDENCE:** No Report
- **COMMITTEE REPORTS:**
 - Jr. Livestock: L.Giannini reported that the swine barn building has been ordered and the expenses will deplete the JLS account. Discussion about sponsorship ideas for the naming of the Swine Building.
 - Alcohol/Events: F.Brown reported that the next event is Whiskerino. There is interest for a BH 10-year class reunion, but not yet confirmed
 - Whiskerino: J.Herndon & S.Oskey reported that the time of the event will be at 5:00pm this year. The band has been reserved and Bank of Stockton has committed to sponsorship. Looking for more sponsors to cover the increase in the band's cost this year. Ticket prices are remaining the same and S.Oskey will be dispersing the tickets. J.Herndon has contacted Mark Fischer as the auctioneer. Auction items are needed. Christy Miro is in charge of the silent auction again this year as well as Liz Stammerjohan for decorations. Discussion about the City of Angels and upping the date to hang the banner downtown to increase ticket sales. J.Hughes will provide the information to Gateway to re-print the banner.
 - Membership: S.Oskey is working on getting a digital list of our current members. J.Mills will provide her a new list. 2020 Members dues will go out. Motion by J.Hughes to keep dues the same for 2020. Second on the motion by F.Brown. All approved.
 - Pot O'Gold Raffle: R.Miller has tickets Planning on the same vendor spot again this year for Irish Day.
 - Derby Car: J.Hughes reported he is entering the Irish Day Parade. Tickets are available. Discussion about promotional items for this event and including the Starr Truck.
 - Cattleman's Park – R.Miller received engineered plans. Discussion about design and materials to be used. J.Mills made a motion to accept the engineered drawings and materials for permit submittal. Second on the motion by F.Brown. Additional discussion about proceeding to the bidding stages in order to have a full understanding of

our needed budget. J.Hughes made a motion to have R.Miller pursue 3 materials bids from suppliers by the next meeting. 2nd on the motion by S.Oskey. All approved.

- Budget Committee – No Report
- CEO Laurie Giannini -
 - 16 horses on site until 1/31/20
 - Fair camping for full hookups sold out in 20 minutes and Airstrip parking sold out yesterday.
 - The 39th DAA voted to increase the entrance prices for 2020 in order to cover the increase in Security costs.
 - All forms are being uploaded onto website.
 - Entry Guide Books are available – printing costs were donated by Foothill Printing
 - Currently have 45 commercial vendors booked
 - Jr.Fairboard entries have gone out to the schools
 - Best Practices meetings were conducted for Leaders and Independent Exhibitors
 - Meeting scheduled for DBI Beverages
 - Grants applied for – Calaveras Community Foundation and Tractor Supply
 - Entertainment headliner has been booked – Matt Stell. He was booked under budget and the excess monies will be used for promotional marketing
 - Getting estimates for the on-site sewer system

- **UNFINISHED BUSINESS**

- All Officers are current through December 2020

- **NEW BUSINESS:**



- **DIRECTORS COMMENTS:**

- F.Brown discussed the Starr Truck and what we should do with it. Ideas of selling it? Or simply keeping it for parades, etc.

- **NEXT SCHEDULED BOARD MEETING:** February 19th @ 6:00pm at the Ranch House Meeting Room.

There being no further business, R. Moncada adjourned the meeting at 7:34pm.

Respectfully submitted by J. Herndon.